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AFRICA PORTS EXPANSION 2017

20 - 21 March 2017 | Mombasa, Kenya

UNLOCKING AFRICA'S MARITIME POTENTIAL



Researched and Developed by:



FOR MORE INFORMATION OR TO REGISTER

Tel: +971 4 360 2942 Email: melanie.calvez@iqpc.ae

www.africaportsexpansion.iqpc.ae

MEET OUR SPEAKERS:



Catherine Mturi-Wairi,
Managing Director,
Kenya Ports Authority



Nancy W. Karigithu,
Principal Secretary,
State Department
of Shipping and
Maritime Affairs,
**Ministry of Transport,
Infrastructure, Housing
& Urban Development**



Karl-Xhanti Socikwa,
Chief Executive Officer,
**Transnet Port Terminals,
South Africa**



Rev. Dr. Peter Issaka
Azuma, Director-
General, **Ghana
Maritime Authority**



Tesa Major, Port Representative,
Port of Antwerp, Belgium



Brown Mugeta, Operations & HSSE Manager,
Maersk - APM Terminals, Tanzania



Innocent Ogbuji, General Manager Commercial
& Government Relations, West Africa Container
Terminal, **Port Harcourt, Nigeria**



John Omingo, Head of Commercial Shipping,
Kenya Maritime Authority



Timi Ayodele, Director,
Nigeria Ports Authority



Kenneth Mwige, Secretary General,
**Intergovernmental Standing
Committee on Shipping (ISCOS)**



Eric Tetteh-Addison, Senior Planning Manager,
Ministry of Transport, Ghana

TOP BENEFITS OF ATTENDING:



Find out what solutions are required for major port projects from port authorities and project terminal owners across Africa



Hear from the Principal Secretary of the Ministry of Transport, Infrastructure, Housing & Urban Development in Kenya on the key components required to position Kenya in the maritime industry across Africa

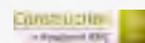


Gain insight from international case studies on how to improve operational efficiency at your port



IQPC provides business executives around the world with tailored practical conferences, large scale events, topical seminars and training programmes, keeping them up-to-date with industry trends, technological developments and the regulatory landscape. IQPC conferences are market leading "must attend" events for their respective industries. IQPC produces more than 1,700 events annually around the world, and continues to grow. Founded in 1973, IQPC now has offices in major cities across six continents including: Berlin, Doha, Dubai, London, New York, Singapore, Sydney, Tampa, and Toronto. IQPC leverages a global research base of best practices to produce an unrivalled portfolio of conferences. www.iqpc.ae

Media Partners:



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EVENT OVERVIEW

Dear industry colleague,

Africa is experiencing a major surge in trade over the past few years due to the ever-growing cargo volume across its ports. In a continent where nearly 90% of international trade happens by sea, several government authorities across Africa are investing millions to increase their capacity in a bid to become the region's main shipping hub.

With port development in Africa projected to grow strongly, new projects are being announced creating exceptional maritime business opportunities as ports strive to deliver world-class services and facilities as well as improve efficiencies.

With an array of opportunities, the expansion and rehabilitation of ports is no easy task. The lack of adequate infrastructure and long ship waiting times continue to hamper productivity for the African maritime sector, but a wave of new investments are set to drive growth over the medium term.

To this end, join us at the **Africa Ports Expansion Conference** to be held in **Mombasa, Kenya**, from **20-21 March 2017**, where key stakeholders and project owners will gather to discuss:

- ➔ Infrastructure development plans to improve operational and logistical efficiencies
- ➔ Increasing port capacity to enhance terminal operations
- ➔ Collaboration between road, rail and sea to reduce cargo dwell time
- ➔ Current major port projects taking place across Africa

Don't miss this chance to meet major stakeholders from the maritime industry in Africa and find out more about the opportunities and requirements for the upcoming ports in the region.

I look forward to welcoming you in Mombasa this March.

Kind regards,

Summaya Badbess
Conference Producer
IQPC Middle East & Africa

MAJOR PORT PROJECTS IN AFRICA



WHO SHOULD ATTEND?

Key job titles:

- ➔ Ministers
- ➔ Deputy Ministers
- ➔ Director Generals
- ➔ Chief Executive Officers
- ➔ Chief Operation Officers
- ➔ Managing Directors
- ➔ General Managers
- ➔ Chief Engineers
- ➔ Technical Services Heads
- ➔ Project Directors
- ➔ Dredging Managers
- ➔ Port Engineers
- ➔ Chief Engineers
- ➔ Planning and Development Directors
- ➔ Port Planners
- ➔ Environmental Managers

Key industries:

- ➔ Port Authorities
- ➔ Port Operators
- ➔ Ministries
- ➔ EPC Contractors
- ➔ Project Management Consultants
- ➔ Suppliers and Solution Providers
- ➔ Dredging Companies
- ➔ Logistics & Shipping Companies
- ➔ Docking & Mooring Equipment Companies
- ➔ Cranes
- ➔ Tracking Vessels
- ➔ Security – Port Radar and AIS Determination Systems
- ➔ Logistics and Shipping Companies
- ➔ Engineering Consultants
- ➔ System & Software Engineering Companies

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CONFERENCE DAY ONE: MONDAY, 20 MARCH 2017

08:30 Registration, refreshments and networking

09:00 **Keynote speech: Highlighting Africa's growing maritime business opportunities to deliver world-class services, facilities and efficiencies**
Catherine Mturi- Wairi, Managing Director, Kenya Ports Authority

Project updates: The future of ports in Africa

09:30 **Project update: Reviewing the future of port projects across Ghana**

This session will explore the current and future plans of the \$1.5 billion Tema project in Ghana to enable the development of an ultra-modern, state-of-the-art port facility at Ghana's primary commercial hub.

Rev. Dr. Peter Issaka Azuma, Director-General, Ghana Maritime Authority

10:00 **Analysing port operations to increase efficiency and capacity to allow bigger vessels**

- ➔ Reviewing the need to implement more cargo space, modern equipment and deeper channels for larger ships in order to efficiently handle increases in volumes
- ➔ Increasing berths at existing ports and conducting dredging
- ➔ Reviewing the current plans of increasing berths and deeper channels in ports

Innocent Ogbuji, General Manager Commercial & Government Relations, West Africa Container Terminal, Port Harcourt, Nigeria

10:30 **Durban's port expansion: Addressing the challenges and opportunities of building and expanding major port projects in Africa**

- ➔ Building South Africa's gateway to service a major resource-based economy
- ➔ Employing infrastructure solutions to allow trade in larger ships
- ➔ Highlighting the opportunities for regional development and employment opportunities when building new ports

Karl-Xhanti Socikwa, Chief Executive Officer, Transnet Port Terminals, South Africa

11:00 Coffee and networking break



11:30 **Case study: Showcasing the strategy used by Antwerp Port in making it one of the most efficient ports in the world**

Considered the biggest port in the world, the Antwerp port has grown to an area of 12,068 hectares, or about 20,000 football fields. In this session, you will learn the tools and business strategies used by Port of Antwerp, including the close co-operation between private enterprises, government and port authorities to ensure your port can cater to an increase in bigger ships, more cargo and still ensure an efficient flow of imports and exports.

Tesa Major, Port Representative, Port of Antwerp, Belgium

12:00 **Panel discussion: Exploring the future of port projects in Africa**

This session will bring together top speakers of the day to discuss the major future trends in modernisation and expansion of ports across Africa. We will discuss the need for, safety measures and financial aspects required for these mega projects.

Panellists:

Catherine Mturi-Wairi, Managing Director, Kenya Ports Authority
Innocent Ogbuji, General Manager Commercial & Government Relations, West Africa Container Terminal, Port Harcourt, Nigeria
Karl-Xhanti Socikwa, Chief Executive Officer, Transnet Port Terminals, South Africa
Tesa Major, Port Representative, Port of Antwerp, Belgium
Timi Ayodele, Director, Nigeria Ports Authority

12:30 **Project update: Reviewing the project expansion plans in Tanzania**

This session will outline the latest updates on Tanzania's efforts in expanding its horizons with the Bagamoyo Port. It will also highlight the progress on its current Dar es Salaam expansion project.

Brown Mugeta, Operations & HSSE Manager, Maersk - APM Terminals, Tanzania

13:00 **Lekki Port project update: Reviewing the port expansion plans in Nigeria**

Scheduled to be completed in 2019, the Lekki Port project has definitive milestones set to achieve this target over the next 3 years. This session will outline the milestones and updates on how the project plans to be the most modern port, supporting the burgeoning trade across Nigeria and the entire West African region.

Timi Ayodele, Director, Nigeria Ports Authority

13:45 Chairman's closing remarks

14:00 Networking lunch

15:00 End of conference day one

The published programme is correct at time of printing. However, given the seniority of our speakers and the nature of their roles, speakers may subsequently substitute or remove themselves from the programme. This is always regrettable, and we will always try to replace the speaker with a speaker with equivalent insight. For the most up-to-date programme, please visit the event website.

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CONFERENCE DAY TWO: TUESDAY, 21 MARCH 2017

08:30 Registration, refreshments and networking

Enhancing connectivity through trade and infrastructure

09:00 **Port and rail linkage in Kenya: Reviewing how the in and out linkage to port will improve once rail infrastructure is improved**

Nancy W. Karigithu, Principal Secretary, State Department of Shipping and Maritime Affairs, Ministry of Transport, Infrastructure, Housing & Urban Development

09:30 **Regional spotlight: Modernising Kenya's port infrastructure to a world-class level and quality**

- ➔ Promoting global trade and offering a sustainable and efficient maritime gateway
- ➔ Boosting the supporting infrastructure of Kenya's ports to ensure throughput of cargo

John Omingo, Head of Commercial Shipping, Kenya Maritime Authority

10:00 **Exploring how the expansion of rail projects in Ghana will facilitate trade by bringing import and export services closer to the northern part of the country and its neighbouring land-locked countries**

Eric Tetteh-Addison, Senior Planning Manager, Ministry of Transport, Ghana

10:30 **Panel discussion: Reviewing how the mix of public and private partners in port projects across Africa will allow for lower trade costs, supporting employment and foster economic growth**

- ➔ Illustrating the benefits that a private sector operator could bring to a public sector port project in Africa
- ➔ Reviewing how the private sector can improve efficiency by increasing access to investments, imparting management expertise, and overseeing operational and general maintenance
- ➔ Identifying the key essentials required to have a well-structured and transparent processes to attract and maintain private sector interest

Panellists:

Karl-Xhanti Socikwa, Chief Executive Officer, Transnet Port Terminals, South Africa
Nancy W. Karigithu, Principal Secretary, State Department of Shipping and Maritime Affairs, Ministry of Transport, Infrastructure, Housing & Urban Development
Kenneth Mwige, Secretary General, Intergovernmental Standing Committee on Shipping (ISCOS)

11:00 Coffee and networking break

11:30 **Exploring current expansion works and dredging operations at African ports**

- ➔ Evaluating the region's plans for the expansion of facilities
- ➔ Reviewing the challenges of dredging a port to allow deep drafts of super containers
- ➔ Dredging shipping channels to increase the capacity of the port

Interested in presenting this session?

Email us at enquiry@iqpc.ae to find out how you can get involved.

12:00 **Managing congestion risk in order to stay profitable through shipping lines' economic cycles and doing more with less space**

- ➔ Improving your port terminal's ability to avoid berth congestion
- ➔ Identifying and overcoming the major causes of port congestion including:
 - Late ship arrival
 - Strikes
 - Current terminal projects
 - Weather conditions

Kenneth Mwige, Secretary General, Intergovernmental Standing Committee on Shipping (ISCOS)

12:30 **Project review: Reviewing how the LAPSET project will improve logistics and "dwell time" when transporting cargo**

With transport infrastructure being one of the biggest hindrances in accessing and improving trade in Eastern Africa, Kenya's current Lamu Port and Lamu-Southern Sudan-Ethiopia Transport Corridor project plans to raise the level of socio-economic development for the whole region. The session will discuss how logistical challenges will be enhanced through the road and rail corridor linking the port to Ethiopia and South Sudan.

Session reserved for LAPSET Authority

13:00 Networking lunch

14:00 End of conference day two



**BOOK AND PAY BEFORE
THURSDAY, 29 DECEMBER 2016
AND SAVE UP TO US\$300!**

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SPONSORSHIP AND EXHIBITION OPPORTUNITIES

IQPC has been hosting events developed for senior executives for more than 40 years. We serve businesses representing over 15 sectors at more than 1,700 conferences around the globe. Our client list includes corporations such as BUHLER, IHC, LIEBHERR, vesseltracker.com just to name a select few. Senior executives travel from around the world to our events looking to garner best practices and concrete solutions to assist them in improving their organisations. IQPC provides many different platforms for you to increase your market share, stay ahead of your competition, increase awareness to your target audience and position yourself as a key supplier in the African maritime industry.

Your platform – getting your message across:

Because we know that each sponsor has a different message, business development goal and branding objectives, each sponsorship package is tailored to your corporate strategies. Though most sponsorship offers multiple levels and types of exposure, there are a few main ways for you to highlight your corporate strengths:

➔ 1 Thought Leadership

As a sponsor at **Africa Ports Expansion Conference**, your company will gain second-to-none exposure to senior-level decision makers at the point in time that they are seeking solutions, information and systems for improving their firm's strategies. For a select few sponsors, you can build your reputation as a market leader through subject-specific presentations, workshops and focus days. This highly selective sponsorship allows your firm to establish tremendous capability and expertise in your speciality as well as highlight successful work completed with your clients.

➔ 2 Premium Branding

We bring together buyers and suppliers for collaboration, networking and knowledge sharing. Branding is often a major initiative for our clients who are seeking to get the message out about their offerings. Build your company's brand and visibility in front of senior decision-makers in order to get shortlisted. As a sponsor, your company branding will appear alongside the global leaders associated with best practices in this field. Our dedicated marketing team will help you achieve your promotional aims in the months leading up to the conference. IQPC leverages multiple marketing channels including online, direct mail, email, press releases, media partnerships and social media to publicise the event and increase awareness about your participation to our extensive database, as well as through our network of partners.

➔ 3 Featured Networking Events / Face Time

Networking and information sharing are two major aspects of our conferences and IQPC builds in many opportunities for sponsors to benefit from meeting industry leaders. Focused and high-level, our events will provide you with the perfect environment to initiate new business relationships, identify upcoming opportunities and achieve face-to-face contact that overcrowded tradeshows can not deliver. The exhibition area is designed to be the heart of the event – a place to network and share strategies with key decision makers. Sponsorship opportunities range from exhibition stands to sponsored lunches, cocktail receptions, gala dinners and a host of other branding opportunities.

Additionally IQPC offers a selection of sponsorship opportunities that enables our clients to increase their opportunity to develop new relationships during our events, including one-to-one meetings with clients to understand their challenges, requirements and opportunities.

**DO YOU HAVE
A PRODUCT OR
SERVICE THAT
OUR SENIOR
DECISION-
MAKERS AND
INFLUENCERS
NEED?**

Africa Ports Expansion Conference offers you the perfect platform for you to showcase your solution to your target market and meet and network with senior-level decision makers who are leading the way in the industry

We specialise in providing business development, marketing and sales solutions that are tailored to specifically deliver on your business objectives. We pay patient attention to what our exhibition and sponsorship customers want, expect, need and value. Every sponsor wants to create customers, develop qualified sales leads, convert leads into sales and retain customers. Our tailored sponsorship packages help you to achieve these objectives.

If you would like more information on sponsorship and exhibition opportunities or to discuss which package will best help you achieve your objectives, please contact Noel Greenway on +971 4 360 2800 or email partnership@iqpc.ae.

FOR MORE INFORMATION OR TO PARTNER

Tel: +971 4 360 2942 Email: melanie.calvez@iqpc.ae

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AFRICA PORTS EXPANSION 2017

20 - 21 March 2017 | Mombasa, Kenya

REGISTRATION

Event Code: 23980.002

Please complete in BLOCK CAPITALS as information is used to produce delegate badges.

Please photocopy for multiple bookings.

3 WAYS TO REGISTER

CALL: +971 4 360 2942 **EMAIL:** melanie.calvez@iqpc.ae

WEB: www.africaportsexpansion.iqpc.ae

CONFERENCE PRICES

Book and pay before Thursday, 29 December 2016 and save up to US\$300!

Standard Pricing:

Package	Book and pay before 29 December 2016	Book and pay before 19 January 2017	Book and pay before 9 February 2017	Standard Price
2-Day Conference	US\$2199 (Save US\$300)	US\$2299 (Save US\$200)	US\$2399 (Save US\$100)	US\$2499

Pricing for Government, Port Authorities & Port Operators:*

Package	Book and pay before 29 December 2016	Book and pay before 19 January 2017	Book and pay before 9 February 2017	Standard Price
2-Day Conference	US\$1449 (Save US\$150)	US\$1499 (Save US\$100)	US\$1549 (Save US\$50)	US\$1599

*Eligibility of reduced pricing only at discretion of IQPC

Prices are stated net of any applicable local taxes.

DELEGATE DETAILS

Mr Mrs Ms Dr Other

First Name: Surname:

Email: Telephone:

Job Title: Department:

Organisation: Nature of business:

Address:

Postcode: Country:

Telephone: Fax:

Approving Manager: Training Manager:

Name of person completing form if different from delegate:

Signature: Date:

I agree to IQPC's payment terms

If you have not received an acknowledgement before the conference, please call us to confirm your booking.

CREDIT CARD PAYMENTS

By Credit Card

Please debit my credit card: Visa Mastercard American Express

Card No:

Valid From: Expiry Date: Issue Number:

Card Holder's name: Signature:

Card billing address: (if different from Co.address)

Country: Postcode:

GROUP BOOKING DISCOUNTS

» Group of 3+ save 10% off the standard price

» Group of 5+ save 15% off the standard price

» Group of 8+ save 25% off the standard price

VENUE & ACCOMMODATION

Mombasa, Kenya

Hotel and travel costs are not included in the registration fee. For assistance in your travel and accommodation requirements, please refer to details below:

Room Reservations

Special / corporate rate for room accommodation is available in the hotel. You may contact the hotel directly as per the details above quoting IQPC Middle East or the name of the conference.

Flight Reservations

Contact Bindu Babu at SNTTA Travel & Tours LLC Dubai.

Email iqpc@snttadubai.com

Tel + 971 4 282 9000

Fax + 971 4 282 9988

Online www.sntta.com

Please book at the earliest for your convenience.

CONFERENCE DOCUMENTATION

If you cannot make the conference, you can still access all presentations delivered throughout the conference days for just US\$450, post event. Contact us on +971 4 364 2975 for further details.

IQPC'S STANDARD TERMS AND CONDITIONS

PAYMENT

- Payment is due in full at the time of registration and includes lunches, refreshments and detailed conference materials. Payment prior to conference is mandatory for attendance.
- Your registration will not be confirmed until payment is received and may be subject to cancellation.
- If a booking is received 10 working days before the conference a credit card number will be required to confirm your place, likewise if full payment has not been received before the conference date.
- Any respective payment charges to be borne by the payer. Please ensure that IQPC receives the full invoiced amount.

DISCOUNTS

- All 'Early Bird' Discounts require payment at time of registration and before the cut-off date in order to receive any discount.
- Any other discounts offered by IQPC (including team discounts) require payment at the time of registration.
- Discounts cannot be combined with any other offer.

CANCELLATION, POSTPONEMENT AND SUBSTITUTION POLICY

- You may substitute delegates at any time by providing reasonable advance notice to IQPC.
- For any cancellations received in writing not less than eight (8) days prior to the conference, you will receive a 90% credit to be used at another IQPC conference which must occur within one year from the date of issuance of such credit. An administration fee of 10% of the contract fee will be retained by IQPC for all permitted cancellations. No credit will be issued for any cancellations occurring within seven (7) days (inclusive) of the conference.
- In the event that IQPC cancels an event for any reason, you will receive a credit for 100% of the contract fee paid. You may use this credit for another IQPC event to be mutually agreed with IQPC, which must occur within one year from the date of cancellation.
- In the event that IQPC postpones an event for any reason and the delegate is unable or unwilling to attend on the rescheduled date, you will receive a credit for 100% of the contract fee paid. You may use this credit for another IQPC event to be mutually agreed with IQPC, which must occur within one year from the date of postponement.
- Except as specified above, no credits will be issued for cancellations. There are no refunds given under any circumstances.
- IQPC is not responsible for any loss or damage as a result of a substitution, alteration or cancellation/postponement of an event. IQPC shall assume no liability whatsoever in the event this conference is cancelled, rescheduled or postponed due to a fortuitous event, Act of God, unforeseen occurrence or any other event that renders performance of this conference impracticable, illegal or impossible. For purposes of this clause, a fortuitous event shall include, but not be limited to: war, fire, labour strike, extreme weather or other emergency.

PROGRAMME CHANGES

- Please note that speakers and topics were confirmed at the time of publishing; however, circumstances beyond the control of the organisers may necessitate substitutions, alterations or cancellations of the speakers and/or topics. As such, IQPC reserves the right to alter or modify the advertised speakers and/or topics if necessary. Any substitutions or alterations will be updated on our web page as soon as possible.

YOUR DETAILS

- Please email our database manager at enquiry@iqpc.ae to inform us of any incorrect details which will be amended accordingly.